



Palladium Capital

Palladium Capital is an independent advisory and investment firm. We have a pan-European footprint and focus on the mid-market segment.

Advisory

Palladium Capital provides strategic & financial advisory services. M&A and related strategic topics are at the core of our advisory practice.

Merchant Banking

As principal investor in European companies, Palladium Capital generates and structures deals providing superior returns to its limited partners.

Sector Coverage



- Aftermarket suppliers
- Aftermarket wholesalers
- Parts manufacturers (OE & IAM)
- Automotive distributors / dealers



- Retail
- Food and beverage
- Consumer products



- E&P (oil, gas and natural resources)
- Gas and electricity distribution and trading
- Power generation
- Regulated energy utilities



- Capital goods
- Engineering and construction
- Quality management, testing and certification
- Logistics

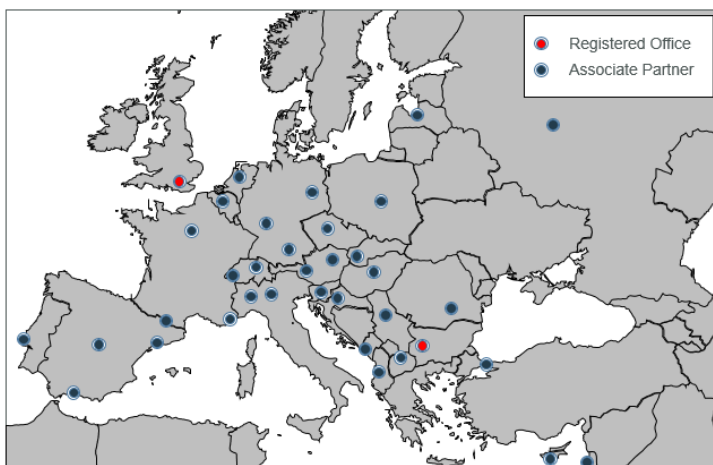


- Railway operators
- Rolling stock lessors
- Rolling stock, component manufacturers
- Financial institutions (debt / equity providers)



- IT services and software
- Technology
- Media
- Telco

Footprint



Palladium Capital's footprint has a European focus. We have an established presence across Europe, including Germany, the Alpine Region, Italy, France, the Iberian Peninsula, Benelux (including Brussels for EU matters), CEE and Turkey. Palladium Capital is also developing footprint in the Middle East and Asia.

Our requirements for operating in a specific country include local presence and transaction expertise as well as top level relations in the business, investment and political communities.

Advisory

Financial Advisory

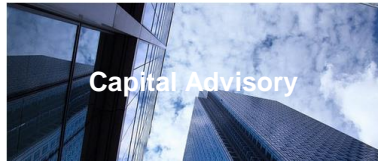


M&A/Advisory

Dedicated European M&A advisory

Palladium Capital's M&A advisory practice comprises an experienced team with significant M&A transaction expertise, deep sector know-how and local presence across Europe.

We provide advice on mergers, acquisitions, leveraged buy-outs, sales, divestitures, joint ventures and other restructurings.



Capital Advisory

Capital advisory solutions

Palladium Capital sources, raises and structures equity and debt capital. We provide financing strategies tailored to the clients' specific circumstances.

When raising new capital, the management needs to consider various factors including cost of capital, type of capital, current capital structure, financing sources and macroeconomic outlook.



Fairness Opinion

Unbiased opinions on financial fairness

Palladium Capital helps stakeholders to fulfill their fiduciary duties by providing them with comprehensive analysis and unbiased opinion on the financial fairness of pending transactions.

- Business valuation analysis
- Asset valuation report

Strategic Advisory



Strategic M&A

Palladium Capital provides strategic advice in relation to M&A transactions

- Identification of M&A opportunities
- Engagement of identified target / investor
- Positioning of investor within ongoing sale process
- Advice on strategy and negotiations
- Facilitation of transaction process



Corporate Development

Organic growth via international business development

Our entrepreneurial spirit, regional market knowledge and extensive network enable Palladium Capital to identify and execute corporate development opportunities to accelerate organic growth. This may include international business development, new market entries and JVs.



Public Policy

Relevance of public policy to the private sector

Palladium Capital provides advice in relation to political and regulatory topics across Europe and internationally in selected countries.

- Public sector business development
- Funding programs
- Political risk advisory
- Regulatory



Investments

Merchant Banking

Principal investments targeting European companies

The merchant banking desk at Palladium Capital carries out principal investments in European companies. Through our industry specific expertise and extensive network we generate proprietary deal-flow. Palladium Capital identifies and structures attractive equity and debt investment opportunities that provide superior risk-adjusted returns to its limited partners. Our investor base predominantly consists of family offices from Europe and the MENAT region.



Investment Focus

Transaction type:

- Acquisition / buy-out
- Growth capital
- Balance sheet reorganization
- Mezzanine

Transaction volume:

- Mid-market segment
- Enterprise value 20-200 mEUR

Geographic:

- Europe

Sectors:

- Focus on industry sectors where Palladium Capital can add strategic value by drawing on its expertise and broad network of industry experts, management executives and other relevant market participants



Company characteristics:

- Strong market position
- Proven and sustainable business model
- Durable barriers to entry
- Experienced management team
- Cash flow stability and strong free cash flow conversion
- High returns on invested capital
- Attractive growth prospects, organic or acquisition-based



Contact

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